**2021 Master Builder Awards – Nomination responses template**

**Building Company of the Year**

*Nominations for the 2021 Master Builder Awards must be submitted online through the FMB website. This template is to help you draft your responses to the nomination questions, but it cannot be submitted as an entry. Draft responses can be copied from your Word document and uploaded to the nomination form on the website for submission when ready.*

**How many people do you employ directly?**

1. **What challenges has your business faced in the last two years and how did you overcome them?**Please provide brief examples of the challenges your business has faced between January 2019 and January 2021 and how you responded to overcome them. Please note, this question relates to overall business challenges rather than particular challenges for individual building projects. (max 200 words)
2. **What business achievements from the last two years are you most proud of and why?**

Please outline any business achievements between January 2019 and January 2021 that you are most proud of and why (e.g. statistics on business growth and staff retention, unique projects delivered, expansion into new sectors). (max 200 words)

1. **It is often said that people are the greatest asset in any business. In what ways do you support your team or sub-contractors?**Please provide brief examples of how you provide support to your staff through both the ups and the downs (e.g. training, workplace culture, flexible working, protecting jobs in times of uncertainty, etc). (max 200 words)
2. **How do you build relationships with your clients to ensure positive experiences?**

Please provide brief examples of your approach to building client relationships and

how you have provided support when challenges have arisen. (max 200 words)

**Images**

Please submit a minimum of three (3) high resolution, good quality photos representing the nominated company, which may include photos of the team/staff and recent building projects. Photos must be at least 2MB file size and should be in focus and have good lighting.